

**BAA Limited**

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Engineering

14 September 2007



Our Ref.: KJS/IJJ

AXA Power ApS  
Smedebakken 31-33  
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Odense N  
Denmark

**To whom it may concern**

LETTER OF REFERENCE – AXA POWER DENMARK

AXA Power were selected as the FEGP Framework Supplier to BAA limited in June 1996 following a detailed selection process which considered both company ethos and product. The FEGP Framework includes the provision of design, manufacture, installation, commissioning and maintenance. AXA Power has worked with BAA Limited to produce innovative FEGP schemes to meet our needs, some of which have included the re-use of existing distribution infrastructure in order to reduce costs.

During the period of the framework to date, which has been extended several times, AXA Power has supplied and installed a total of 232 x solid state 400Hz converters and 16 x 28 VDC units.

At the time of writing, a further 89 converters are scheduled to be installed at Heathrow's Terminal 5 (under a separate agreement).

AXA Power has always reacted positively to our feedback and has continued to develop its product to meet our needs in line with the BAA Limited philosophy.

Our experience of AXA Power has been positive and would use their equipment again.

Yours faithfully,

A handwritten signature in black ink, appearing to read "Ian Joslin".

**IAN JOSLIN**  
**Design Manager - Electrical**  
**Capital Projects**